

Your Investment Project in LOMBARDY



invest in
Lombardy

HOW INVEST IN LOMBARDY CAN HELP YOU



BUSINESS INTELLIGENCE

We provide useful information on sectors/markets, supporting the evaluation of business opportunities in Lombardy



NETWORKING

We are a business integrator, facilitating the connection with private and public, local and national stakeholders



DIALOGUE WITH THE PUBLIC ADMINISTRATION

We facilitate the dialogue with the public administration & support you in dealing with administrative procedures



INCENTIVES

Overview of the incentives available: grants, loans, and bilateral agreements with institutions



START OF THE OPERATIONS

Tailor-made technical support for the set-up of a new business



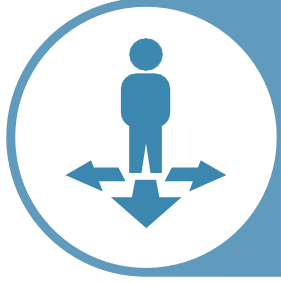
HUMAN RESOURCES

Assistance in choosing the most suitable staff recruitment channels for your business



LOCATION SCOUTING

Find the best locations for your business through a dedicated network of local public institutions and private partners.



EXPANSION & RELOCATION

General support to the expat workers in the relocation process

PROFESSIONAL PARTNERS

Our Partner Program

Our Professional Partners work in different business areas and can provide foreign companies with expert advice and tailored services

Our Professional Partners can help foreign investors to set up and expand in Lombardy.

Find out more...





PARTNERS' CATEGORIES

- ✓ ACCOUNTING
- ✓ ARCHITECTURE & ENGINEERING
- ✓ CONSULTING - LIFE SCIENCES
- ✓ LEGAL
- ✓ HUMAN RESOURCES
- ✓ NOTARY SERVICES

DESCRIPTION

For over 20 years, the firm has been providing **professional and personalised advice** on **corporate and tax matters**, giving great care and attention to clients' needs, responding to all requests in a timely and effective manner. Clients particularly value the firm's ability to successfully manage corporate financial transactions - whether this involves restructuring and re-organization of local or global activities. The firm assists small and medium companies as well as private equity investors and business angels.

KEY FACTS

The firm has broad experience in:

- Set up of new companies and assistance to R&D tax benefit.
- **Advisory** - sell side mandates (recent projects: *manufacturing of paint mixing machine/high pressure cylinders / hydrogen*).
- **Scouting** of small companies for private investors to develop the business (*family holding*).
- **Audit** assistance to tech companies (recent projects: *medical micro instruments, robot microsurgery for French and Italian private equity fund*).
- **Assistance to business** plan and investing dossier for start up (ex. DOOD district Food).
- **Restructuring plan** "Arrangement with creditors procedure"
- **Assistance to tax and legal due diligence** in case of transfer of a company, valuation report of branch of industrial business.

MEMBERSHIPS

The firm is member of the **Board of Italian chapter of TMA - Turnaround Management Association**, with activity in restructuring and turnaround services for companies crises.

The firm is member of **Internationalization commission of "Ordine Dottori Commercialisti" (Milan Order of Accountants)**.

SERVICES

- Set up of a company, branch
- Assistance to entrepreneurs, Private Equity Funds and Family offices in M&A operations and international business development, including partners research for Italian companies
- Professional Services in Turnaround operations, composition with creditors, pre-insolvency plan in and out of court restructuring
- Tax Litigation
- Tax Planning
- Administration and Accounting outsourcing service
- Advice and Assistance to foreign business operating in Italy, including representation of foreign firms in Italy
- Accounting, Fiscal and Legal Due Diligence, Business Plan, Reporting to Mother Company, Business Intelligence
- Assistance and Planning for inheritance issue regarding family, property and corporate assets
- Services to start-ups & business angels

CONTACT PERSON: **ADELIO BOLLINI**

EMAIL: bollini@abrpartners.eu TEL.: +39 02 80581197 +39 335 8336939

WEB SITE: www.abrpartners.eu



DESCRIPTION

Since 1973, the firm offers integrated services to the world of building and architecture: construction, design, technical management of buildings. The firm takes care of buildings, from design to construction, from the choice of finishes to maintenance, always working alongside the customer. The firm's proposal is a "full contract" in which it follows any aspect of the **whole construction process**: building permits, structural and plant design, fire prevention, works management, environmental consulting, building **construction and maintenance**.

“Cazzaniga Costruzioni, in charge of our first Milan store project in the iconic Brera district, while preserving the beauty of the old building of the 18th century, was able to perfectly reflect the trend of Metrocity making it a beautiful and contemporary place to visit.”

Alex Yoo - General Manager - MetrocityMilano

KEY FACTS

- **45 years of activity**, hundreds of buildings constructed, refurbished or maintained.
- **Key Clients - Building Management**: Mobis Parts N.V. (Hyundai Motors Group - S. Korea) Central Shipping Agency spa (Italy), Metrocity Fashion Group (S. Korea), IHI Charging Systems International spa (Japan).
- Arch. Luca Cazzaniga is President of the "Carlo Bazzi Technical Institute" in Milan and Member of the Executive Board of ANCE Milan (National Association of Constructors).
- Arch. Matteo Cazzaniga is a teaching collaborator of the ABC Department of the Politecnico of Milan.

SERVICES

- Construction
- Architectural and structural design
- **Project management & Permits**
- Fire prevention Technical
- Due Diligence
- Maintenance plans
- Job security
- Environmental consulting
- Plants analysis and implementations (ex. Energy saving)

CONTACT PERSON: **MATTEO CAZZANIGA - LUCA CAZZANIGA**

EMAIL: matteo@cazzanigacostruzioni.it - luca@cazzanigacostruzioni.it

TEL.: +39 349 2529123 - +39 340 3820660 WEB SITE: www.cazzanigacostruzioni.it





Group
YOUR JOB, OUR WORK

CATEGORY

HUMAN RESOURCES

DESCRIPTION

Gi Group is one of the world's leading companies providing services for the development of the labour market. The Group is active in the fields of **temporary and permanent staffing, search and selection, HR consulting and training**, as well as in a variety of complementary activities.

The Group has developed a strong expertise in large and multinational organisations, for which it has implemented global solutions through specialist divisions and dedicated local and international teams.

“Through our services we want to contribute, as a key player and on a global basis, to the evolution of the labour market and to emphasize the personal and social value of work.”

Stefano Colli-Lanzi - CEO

KEY FACTS

- Gi Group is active in more than **50 countries** across Europe, Apac, Americas and Africa.
- Over **500 branches and Site Managed Services (SMS)**.
- More than **3,300 employees**
- In 2017 Gi Group supplied **over 20,000 companies** with a turnover of 2 billion euro.
- Ranked globally as one of the largest staffing firms by Staffing Industry Analysts, the group is also a global corporate member of the World Employment Confederation (formerly CIETT).

SERVICES

- Temporary and Permanent Staffing
- Search and Selection
- Executive Search
- Outsourcing
- Training
- Outplacement
- HR Consulting

INTERNATIONAL PRESENCE

Worldwide network with 500 branches and Site Managed Services (SMS)

CONTACT PERSON: **ANTONIO BONARDO**

EMAIL: antonio.bonardo@gigroup.com TEL.: +39 334 6068906

WEB SITE: www.gigroup.com



masotti
cassella

CATEGORY

LEGAL

PREMIUM PARTNER

DESCRIPTION

Masotti Cassella includes a **multi disciplinary practice of lawyers and tax accountants**, assisting clients both in day-to-day business and extraordinary matters. The team includes dual qualified Italian and English lawyers together with Italian Dottori Commercialisti (qualified tax practitioners).

With established relationships with selected law firms in important business centres across US, Europe and Asia, the firm provides its clients with a combination of in-depth local knowledge and a unique global perspective.

“We are often considered as a ‘first port of call’ for independent law firms outside Italy who know they can rely on us to deliver a qualified guaranteed service as if we were an ‘own office’ in Italy.

We are skilled in all aspects of cross border M&A/international business transactions with long experience of inbound and outbound deals involving Italy. Being a multidisciplinary practice of both lawyers and Italian accountants, we can advise with a perspective on tax and accounting issues as well as legal.

Luca Masotti - Founding Partner

KEY FACTS

- **4 partners and a total of 20+ professionals** directly involved in day to day operations.
- **2 offices**, Milan and Rome.
- Leading individuals in most important international directories.
- **Award winning law firm for M&A with focus on innovation and life sciences.**
- Part of **Lexwork**.
- Key clients include: ab medica Group, Briarwood Landini srl, Avignonesi srl, Pharmalex, Pomini Rubber & Plastics.



SERVICES

- Corporate and Commercial Corporate Compliance Offices
- Tax
- Life Sciences
- Insolvency and Restructuring
- Administrative Law and Real Estate
- Real Estate
- Banking and Finance Project
- Finance Employment Family
- Offices Family and Vulnerable
- Persons Litigation and Arbitration

CONTACT PERSON: **LUCA MASOTTI - MASCIA CASSELLA**

EMAIL: luca.masotti@masotticassella.com

mascia.cassella@masotticassella.com TEL.: +39 335 8146825

WEB SITE: www.masotticassella.com



DESCRIPTION

Lexia Avvocati is a **leading Italian independent law firm** which is committed to provide clients with advice and expertise at the highest level. Lexia has a deep experience in the fields of Corporate, Finance, Tax, Public Law, Labour and Global Mobility & Corporate Immigration.



Corporate, Finance, Tax, Immigration:
specialization matters.



Francesco Dagnino - Partner

KEY FACTS

- **3 offices in Italy (Milan, Rome and Palermo).**
- **60+ lawyers.**
- 10+ areas of practice.
- **Advised 200+ clients** on foreign investments in Italy.
- Ranked in the **Legal 500** directory as Leading Firm 2021.
- Multi-jurisdiction capability through its network of top-tier independent law firms across **over 35 jurisdictions.**
- 8+ languages spoken.

SERVICES

- Corporate and commercial Finance
- Tax
- Public Law
- Global Mobility, Labour & Immigration
- Tech
- ICT
- Financial Services, FinTech & Crypto-Assets
- Energy & Infrastructures
- Real Estate

INTERNATIONAL PRESENCE

Desks in London, New York and Skopje

CONTACT PERSON: **FRANCESCO DAGNINO**

EMAIL: francesco.dagnino@lexia.it TEL.: +39 02 36638610

WEB SITE: www.lexia.it



DESCRIPTION

Eteria is **the international division** of the **biggest Italian notary firm Busani, Quaggia & Partners**, located in the center of Milan. It is dedicated to supporting foreign clients, from start-ups to multinational companies, from private individuals to professional firms.

With more than 100 employees and collaborators, we work as integrated, multidisciplinary teams to provide the know-how necessary to create best results for our clients. Through our four service lines - **Company Incorporation, Real Estate Acquisitions, Wealth Management and Certification Services** - and our deed sector knowledge, we support our clients in achieving their goals with innovative, simplified and time-saving procedures.

“Being an internal division of a notary firm allows us to manage the procedures directly, avoiding duplication of time and costs.”

KEY FACTS

- 8 Notaries
- >100 employees and collaborators
- 4 offices in Lombardy
- 5 days: average time to handle a company incorporation file

MEMBERSHIPS

- **STEP** Global Professional Body
- **Kronberg Circle** - International Public Notaries

SERVICES

- Company incorporation
- Opening of branches and representative offices
- Wealth Management
- Assistance in acquisitions and M&A
- Certification and notarisation services
- Incorporation and post-incorporation services to startups

ITALIAN OFFICES

Milan, Monza, Lodi, Lomazzo

CONTACT PERSON: **GIULIA TOSCANO**

EMAIL: eteria@notaio-busani.it TEL.: +39 02 3045 8090

WEB SITE: www.eteria.notaio-busani.it



[Eteria by Busani & Partners](#)

GET IN TOUCH WITH US

info@investinlombardy.com

+39 02 85 15 52 20

www.investinlombardy.com



[Invest in Lombardy](https://www.linkedin.com/company/investinlombardy)



[@investinlombardy](https://twitter.com/investinlombardy)



[InvestinLombardy](https://www.youtube.com/channel/UC...)

