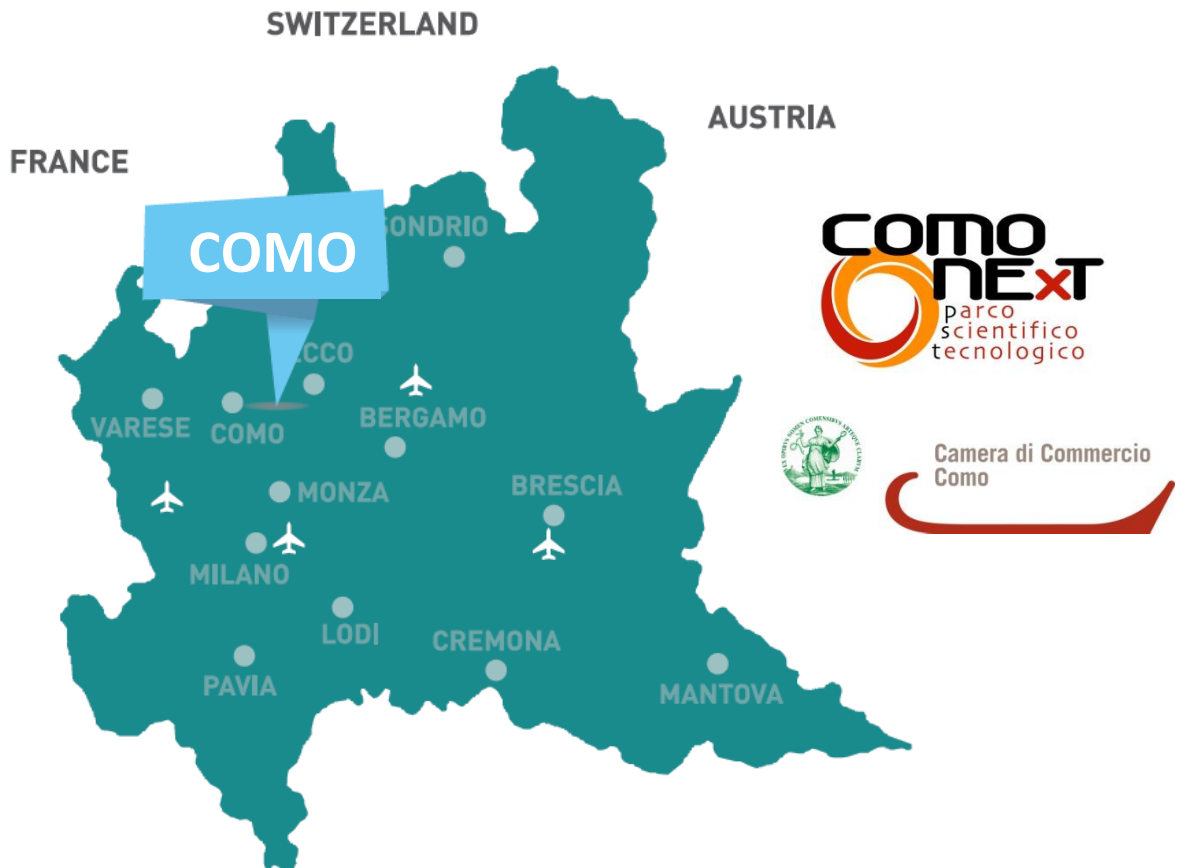


LAND IN LOMBARDY!



COMO NEXT



ComoNExT Science and Technology Park is a project endorsed by the Como Chamber of Commerce. It is a versatile organization striving to foster the growth and competitiveness of businesses by building a true culture of innovation.

Located in a former cotton mill - the Cottonificio Somaini in Lomazzo - ComoNExT is a notable example of industrial archeology. It offers both established and newly established businesses a variety of spaces provided with cutting-edge logistics.

The mission of ComoNExT is to facilitate the networking and partnership among the leaders of innovation: businesses,

WHAT WE OFFER ...

We offer you **free** for **3 months** an office choosing between the following:

- **Independent offices** (from 50 sqm to 200 sqm, to be furnished) equipped with technology infrastructure that can accommodate research laboratories and small-scale production (consumer expenditures are not included in the fees);
- **Working station in open space** (furnished with desk, chair, closet, chest of drawers; Consumer expenditures are included in the fees except phone calls);
- **16 fully equipped shared meeting and conference rooms** from 8 to 100 participant for free.

academic institutions, research and development centers, the public administration, banks and investment funds.

ComoNExT aims to become the only non-selective Science and Technology Park of its kind with the most extensive and qualified business network in Italy.

There is a team of technology transfer experts on site to offer expertise and guidance for the innovation, internationalization and marketing operations of both established companies and start-up businesses, also in cooperation with the Fondazione Politecnico di Milano and the business accelerator of the Polytechnic Institute itself.



MAIN SECTOR

1. Hardware & Software
 2. Design
 3. New material
 4. Robotics and Mechatronics
- All the sector that includes innovation and technical areas

TRANSPORT CONNECTIONS



A9 (Lainate – Chiasso Motorways) (500 mt)
Pedemontana Motorways (500 mt)



Como Nord Railway Station (50 mt)



Malpensa Airport (20 km)
Agno (Lugano – Switzerland) Airport (30 km)
Milano Linate Airport (50 km)
Milano Orio al serio Airport (60 km)

ADVANTAGES OF INVESTING HERE

1. Network with Universities and research centers
2. Network with Investors and banks
3. Network with tenant companies (88) and with other innovative companies in the Region, more than one thousand (both as cooperation or potential customer)
4. A resident team of engineers in ComoNExT that help in the matching between tenants and universities, research centres, investors and banks
5. Near to Milan, Como, Switzerland, (4 airports, railway, highway)
6. One of the most industrial areas in Europe

THE BENEFITS OF A TENANCY HERE

The companies wishing to establish here could benefit of:

• Consulting services

- Easy access to public and private research opportunities (agreements and partnerships with universities and research centers)
- Problem solving department: needs assessment and solution identification
- Support to certification activities and laboratory testing
- Theme conferences and workshops, technology matching services
- Support to intellectual property, patent analysis and enhancement
- Innovative ideas generation (company check up, definition of state-of-the-art technologies, assistance in the development of new product/service concepts, brainstorming)
- Structuring of innovative ideas (technical-economic feasibility study, business plan and business model)

- Support to innovative ideas implementation (project management, project partner search, planning prototyping)

- Technology scouting

- Information networking (newsletter)

- Tutoring for newly established companies

- Support to partnerships and trade agreements with other companies

- Support in forming partnerships with other companies

- Other agreements with legal and account offices

- Agreements with local banks

- **Educational services**

In cooperation with local universities technical and management training courses.

- **Promotional services**

- Media relation: support in the promotion of tenants companies trough the main mass media (on line and off line)

- Pages dedicated to tenant companies on ComoNEXT website

- Theme conferences and workshops, technology matching services

- **HR services**

Support in finding final year undergraduates or postgraduate students for conducting research studies with the companies operating within the Park.

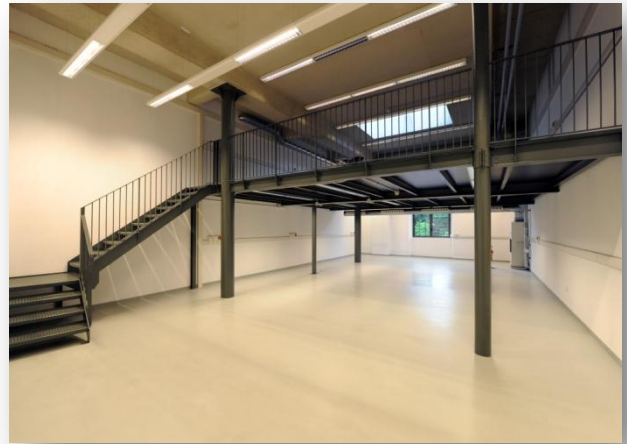
- **Laboratories**

Internal: CSRV (Centro Sviluppo Realtà Virtuale – Virtual Reality Center) Agreement with the research centers and universities.

- **Call for submission of international and national tender**

- Monitoring, signaling and initial support in the selective search for project financing opportunities

- Support for partner search (Horizon2020)



- **Logistic services**

- Customizable, equipped and temporary office spaces and working station

- Broadband IT and phone connections

- Installation of small laboratory facilities

- Utilities and spaces for small-scale production operations

- Reception and mail handling services

- Patrols and surveillance

- Fully equipped shared meeting and conference rooms up to 100 participants

- Cleaning services

- Heating and air-conditioning

- Special agreements with external business service providers

- Spaces for exposition and events

- Ordinary and extraordinary management of common areas and of the area allocated to the User

- Accessibility H24

▪ Other services

- Entering **innovative ideas contests** within the framework of the initiatives promoted by the Science and Technology Park;
- Support to the **intellectual protection** of innovative ideas, to patent analysis and enhancement with a view to its productive and economic exploitation;
- Support to **innovative idea generation** (company check up, definition of state of the art technology and market trends, support to the development of new product / service concepts);
- Support to **innovative idea development** (technical-economic feasibility study, business plan);
- Support to **innovative idea implementation** (project management, project partner search, support to development, prototyping, certification and laboratory testing);
- Support in the search for **project financing**, bank financing, venture capital financing;
- Support to **marketing and internationalization** (image and brand creation, marketing channels, marketing strategy);
- Legal, administration, **accounting advice**, staff recruiting and management services through qualified consultants selected by ComoNEXT;
- Technical and **management training courses**;
- Temporary management;
- Tutoring for **start-up** companies.



For more information and to take advantage of our *Land in Lombardy* package, please contact:

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